



Location: Pikes Peak Region

2008 Sales: \$317,221

2008 Adjusted Profit \$44,638

Price: \$170,000 (plus franchise transfer fee)

Acquisition Highlights

- Unique Business Model with Limited Competition
- High Margin Business
- Outstanding Reputation in Marketplace
- Potential for Growth with Additional Sales / Marketing

This company offers unique packaging and shipping solutions to a wide variety of commercial concerns, auction houses, movers, universities and to the general public. Its specialty is in packaging and shipping unique, often high-value, or larger items than more traditional packaging / shipping shops can not or will not handle. Offering custom boxing and crating as well as air, land and ocean shipping, its solution-oriented approach has resulted in a large and loyal customer base willing to pay a premium to know that their belongings will arrive at their destination undamaged.

The business is part of a national franchise which offers a wide array of support and networking services. The franchise license is fully transferable. The business operates out of a centrally located facility with great highway access. Regional pickup and delivery service is offered. The business has been grown with a minimum of sales and promotional efforts. A new owner could do a variety of things to grow the business more rapidly, including but not limited to: 1) Expand the geographic presence of the company, 2) Add a sales reps to more actively cultivate customers, 3) Add complimentary service offering to its current mix. In summary, the owners have built the core of a profitable and successful firm that could be expanded beyond its current scope, and will likely benefit greatly from a more fully recovering economy.

Established in:	2001	Equipment Value	\$40,000 (est.)
Employees:	Owner plus 1 full-time and 1 part time	Facilities:	3800 sq. ft. (leased)
Business Structure:	"S" corporation	Reason for sale:	Health / Retirement

Operating History	2006	2007	2008
Gross Sales	\$314,489	\$313,799	\$317,221
Adjusted Profit*	\$28,898	\$36,307	\$44,638

* Since privately owned companies tend to keep reported profits and thus taxes as low as possible, financial recasting of net earnings is an important element to understanding the earning capacity of the business enterprise. Recasting provides an economic view of the company and allows meaningful comparison with other investment opportunities. Projections are provided by Seller; Peak Business Brokers makes no representations or warranties as to their accuracy.

Detailed information on this seller is available to principals only.

Contact Peak Business Brokers to provide indication of financial qualification and execute Peak Business Brokers Confidentiality Agreement.

For information call (719) 634-7624 or email to: don@peakbusinessbrokers.com

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