



Location: Pikes Peak Region

2008 Sales: \$314,833

2008 Adjusted Profit \$139,248

Price: \$350,000

Terms: SBA Prequalified. 20% down payment

2009 Projected Sales\*: \$325,000

2009 Adjusted Profit \$150,000

**Acquisition Highlights**

- Enjoys Very High Profit Margins
- Limited Regional Competition
- Outstanding Reputation in Marketplace
- Vast Potential for Growth.

This Company is a highly profitable and rapidly growing supplier of safety and first aid products. The Company has a large and varied customer base which includes construction companies and various commercial and industrial entities. The Company can source virtually any product required by its customers, and stocks many commonly used items in its highly customized delivery truck. The truck functions as a mobile showroom -- allowing purchasing agents and other buyers to view and buy products at their company's doorstep -- a huge competitive advantage.

The owner and his spouse (working only part-time) are the only employees of the company. The business has been grown with a minimum of sales and promotional efforts and with a less-than-full-time work schedule on behalf of the owners. A new owner could do a variety of things to grow the business more rapidly, including but not limited to: 1) Expand the geographic presence of the company (currently only the immediate metro area of the home city is being served), 2) Add an additional sales reps to more actively cultivate customers, 3) Add complimentary product to its current offerings. In summary, the owners have built the core of a very profitable and successful firm that could be expanded greatly beyond its current scope.

Established in: 2004

Equipment Value \$40,000 (est.)

Employees: Owner plus part time effort of spouse

Facilities: Home-Based Business

Business Structure: "S" corporation

Reason for sale: Relocation

**Operating History**

|                  | <b>2006</b> | <b>2007</b> | <b>2008</b> |
|------------------|-------------|-------------|-------------|
| Gross Sales      | \$275,214   | \$300,940   | \$314,833   |
| Adjusted Profit* | \$102,794   | \$105,038   | \$139,248   |

\* Since privately owned companies tend to keep reported profits and thus taxes as low as possible, financial recasting of net earnings is an important element to understanding the earning capacity of the business enterprise. Recasting provides an economic view of the company and allows meaningful comparison with other investment opportunities. Projections are provided by Seller; Peak Business Brokers makes no representations or warranties as to their accuracy.

Detailed information on this seller is available to principals only.

Contact Peak Business Brokers to provide indication of financial qualification and execute Peak Business Brokers Confidentiality Agreement.

For information call (719) 634-7624 or email to: [don@peakbusinessbrokers.com](mailto:don@peakbusinessbrokers.com)

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