



Location: Colorado

2007 Sales: \$2,489,325

2007 EBITDA: \$598,089

Price: \$2,450,000

Terms: SBA Prequalified. Requires 20% down payment.

2008 Sales and EBITDA are projected by owner to exceed last year's levels.

Acquisition Highlights

- Diversified Customer base (no account represents more than 10% of total revenue)
- Outstanding Reputation in Marketplace
- Established 15 years - Steady, Uninterrupted Historical Growth
- Competitive Advantage Through Expertise in Just-In-Time (JIT) and Vender Managed Inventory (VMI) Programs
- Experienced, Competent Middle-Management
- Unique Packaging Design / Engineering Capabilities

This Company is a diversified commercial and industrial packaging firm. The Company provides a wide array of packaging products and supplies, from more standard items (such as bubble wrap, packing peanuts, etc.) to specially designed and engineered to the special needs of technology and defense related clients. The Company serves a robust and expanding geographic market, and one that has proven to be much more economical resilient than most.

Established in: Early 1990s

Current Assets 6/30/08: \$596,325

Employees: Average approx. nine

Fixed Assets (est. FMV): \$150,000

Facilities: 12,000 Sq. Ft., Recently Remodeled Building

Accts Receivable 6/30/08 \$201,875

Business structure: "S" corporation

Total Liabilities 6/30/08: \$435,644

Reason for sale: Owners planning for retirement

Shareholder's equity 6/30/08: \$547,115

Operating History

	2005	2006	2007	2008(projected)
Gross sales	\$1,730,505	\$2,149,817	\$2,489,325	\$2,600,000
Gross profit	\$542,432	\$714,532	\$961,700	\$1,100,000
Adjusted earnings (EBITDA)*	\$231,655	\$416,665	\$598,089	\$650,000

* Since privately owned companies tend to keep reported profits and thus taxes as low as possible, financial recasting of net earnings is an important element to understanding the earning capacity of the business enterprise. Recasting provides an economic view of the company and allows meaningful comparison with other investment opportunities. Projections are provided by Seller; Peak Business Brokers makes no representations or warranties as to their accuracy.

Detailed information on this seller is available to principals only.

Contact Peak Business Brokers to provide indication of financial qualification and execute Peak Business Brokers Confidentiality Agreement.

For information call (719) 634-7624 or email to: don@peakbusinessbrokers.com

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