
Commercial Glass / Glazing Profile #2274

LOCATION:

Colorado

ASKING PRICE:

\$3.25 million

TERMS:

It is believed that a qualified Purchaser would be able to obtain external financing with a down payment of approximately 20% – 25%.

20+ full-time employees.

TYPE OF ENTITY:

S Corporation

FINANCIAL INFORMATION:

	<u>Gross Sales</u>	<u>Adjusted Profit</u>
2005	\$1,561,252	\$243,220
2006	\$2,995,076	\$619,570
2007	\$4,488,413	\$1,304,978
2008	\$4,391,423	\$984,589

Note: Despite softening economic conditions in 2008, the Company performed relatively well. Commercial construction in company's market territory is holding up much better than other areas. With a large military sector, the area is considered much more economically resilient than the nation as a whole.

ASSETS (estimated):

Furniture, Fixtures, Equipment	\$285,000
<u>Vehicles</u>	<u>\$200,000</u>
TOTAL	<u>\$485,000</u>

REASON FOR SALE:

Focus on smaller company venture. Owners would train / transition as needed.

OVERVIEW

This privately-held company is a leading regional provider of commercial glass and glazing services. It serves a rapidly growing regional building marketplace, and is gaining a progressively larger share of this market. The company has earned a reputation for delivering competitively-priced, high-quality work and is focused on the fabrication and installation of architectural glass and related products / services in single and multi-story commercial construction projects.

The company has experienced very aggressive growth in recent years: with a doubling of EBITDA in 2006 and again in 2007. With a backlog in excess of \$1.5 million in mid-late 2008, the Company's sales are holding up well in the face of a slowing national economy. Commercial and industrial building activity in this marketplace remains very strong, as are all other growth indicators for this company.

All information has been provided by Seller, and is not warranted by:

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